

# **Energy Efficiency Programs for Commercial Businesses**

#### John Franceschina, P.E. Director, Commercial Efficiency Programs



## The Long Island Power Authority

- Long Island's primary electric service provider
- Non-profit Corporate Instrumentality of NYS
- 1.1M Customers
- Owns the electric T&D system
- LIPA out sources operation of its system to National Grid under a Management Services Agreement (MSA)



### Where does my LIPA bill go?

Fuel & Power Purchases	\$0.50
System O&M	\$0.17
Interest, Financial Reserve	\$0.17
State and Local Taxes	\$0.13
LIPA Salaries, Prof. Services	\$0.01
Efficiency & Renewables	\$0.02

Numbers are rounded

LIPA Efficiency Program

*Efficiency Long Island* is a 10-year (2009-2018), **\$924M** plan to reduce peak load by **520MW**.

Commercial Efficiency Program:

- Prescriptive Listed Measures
- Custom Requires Analysis Geothermal
- Whole Building New Buildings
  - LEED LEED Points = \$
- Technical Assistance
- Energy Audits
- New for 2011 Lighting Retrofit



LIPA's Programs Provide Rebates for Energy Efficient (**On-Peak**) Technologies Including:

- Lighting
- HVAC Geothermal
- Refrigeration
- Occupancy Sensors
- High Efficiency Motors
- Variable Speed Drives
- Controls
- Air Compressors





## Lighting Product Changes on the Horizon: *Phase out of the following:*

- T-12 Fluorescent Ballasts, Lamps
- Incandescent Lamps (100W)

Who is upset with one of these announcements?





#### **Sheltair Aviation – Three Facilities**

- High Bay Lighting Upgrade, EMS, VFD's
- \$80,000 in LIPA rebates for EE Measures
- Energy Savings: 650,000 kWh, 120 kW
- \$100,000 in annual electric bill savings

"One of the most rewarding experiences for us has been working with LIPA to develop our energy efficiency measures. The cooperation we have received from LIPA's efficiency professionals has been extraordinary."

> William McShane Sr. VP Aviation Development







## 2011 Residential Geothermal/Geocolumn Incentives

EER	New	<b>Replacement</b>
• >= 13.0 & < 16.0	\$700/unit	\$200/unit
• >= 16.0 & < 19.0	\$800/unit	\$250/unit
• >= 19.0	\$1,000/unit	\$350/unit



### To Do List

- Review your LIPA Bill Consider Monitoring
- Contact your LIPA representative
  - MA Executive, Solution Provider, Energy Consultant
- Call the Info-Line: 800-692-2626
- Energy Audit FREE for Commercial Customers
- Lighting, Lighting, Lighting
- Review HVAC Equipment
- Consider Operational Changes
- Set Energy Efficiency Goals





**Contact Information** 

## LIPA Info-Line (800) 692-2626

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