

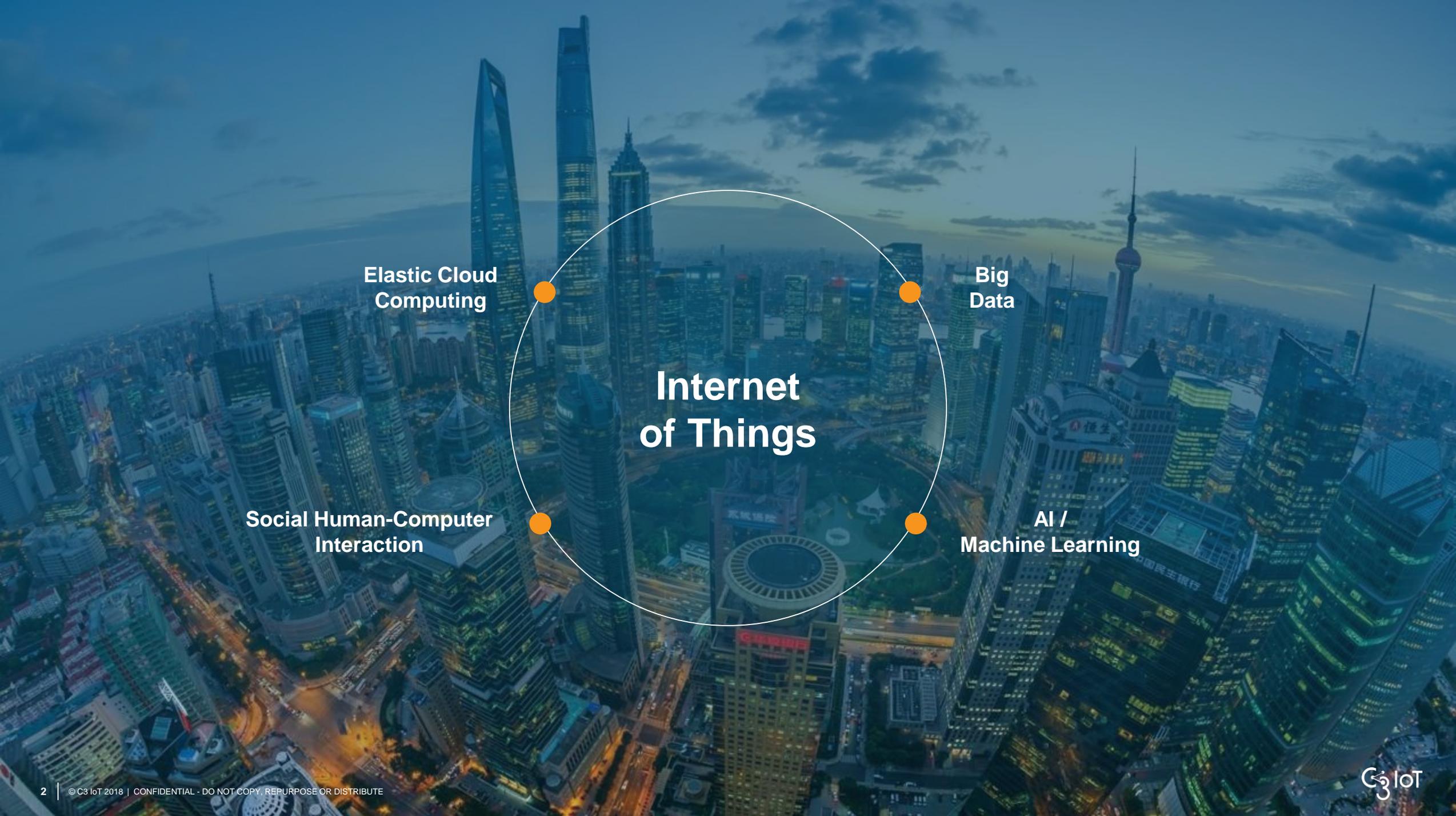
A faint, light blue network diagram consisting of interconnected nodes and lines, resembling a mesh or a complex web, is overlaid on the dark blue background.

Steve Sundstrom

Vice President, North American Utility Segment

C3 IoT

AEC 2018 Digital Utility Panel



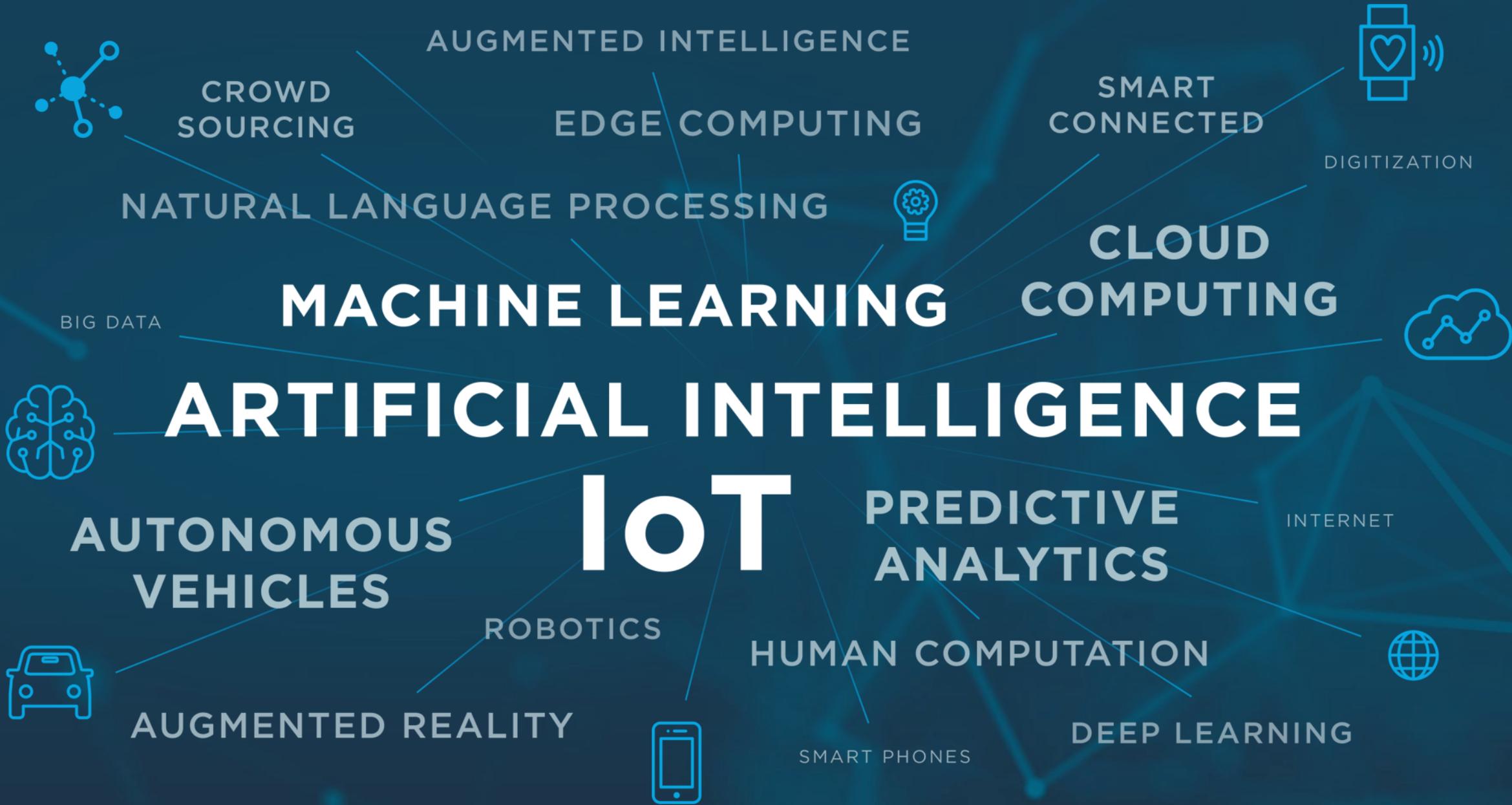
**Elastic Cloud  
Computing**

**Big  
Data**

# Internet of Things

**Social Human-Computer  
Interaction**

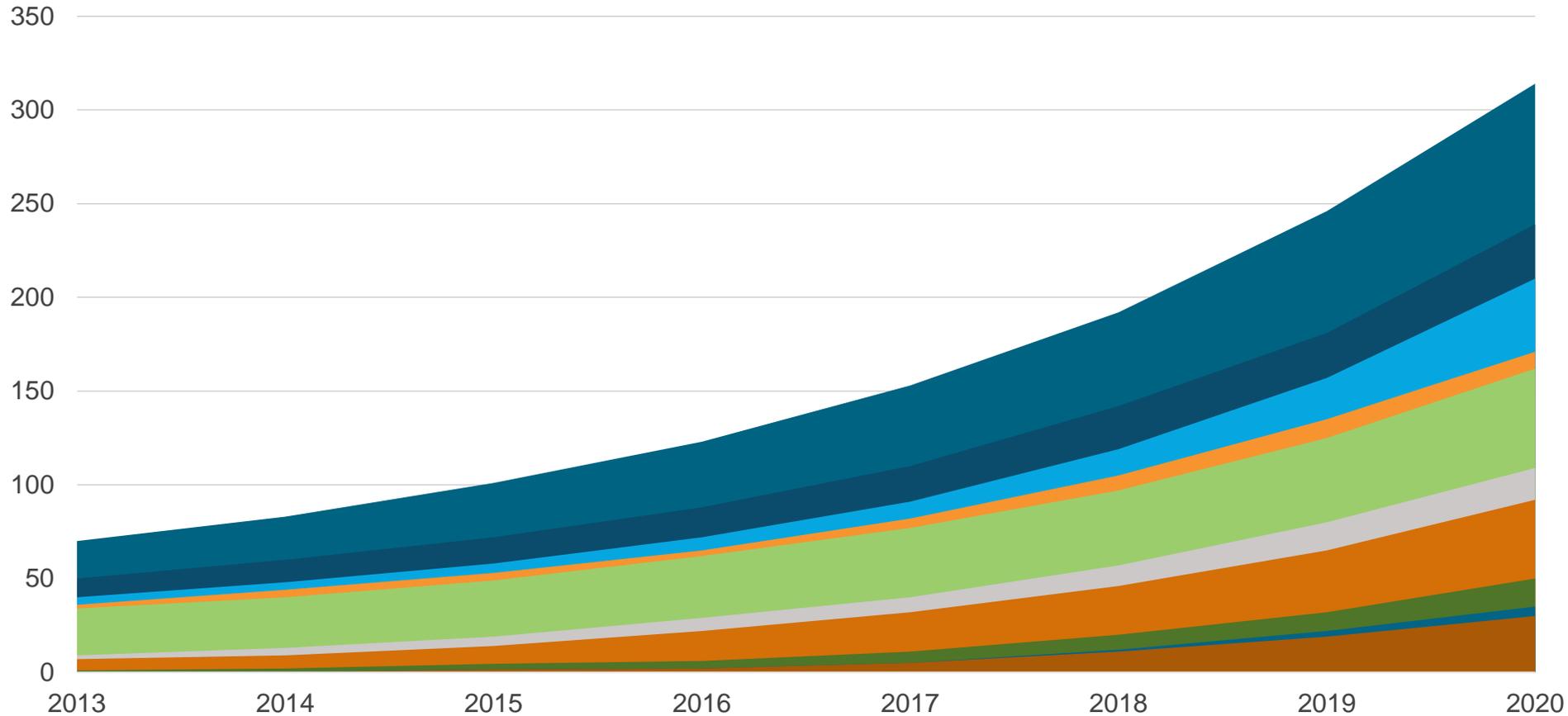
**AI /  
Machine Learning**



# IoT Adoption by Industry



Millions of Units

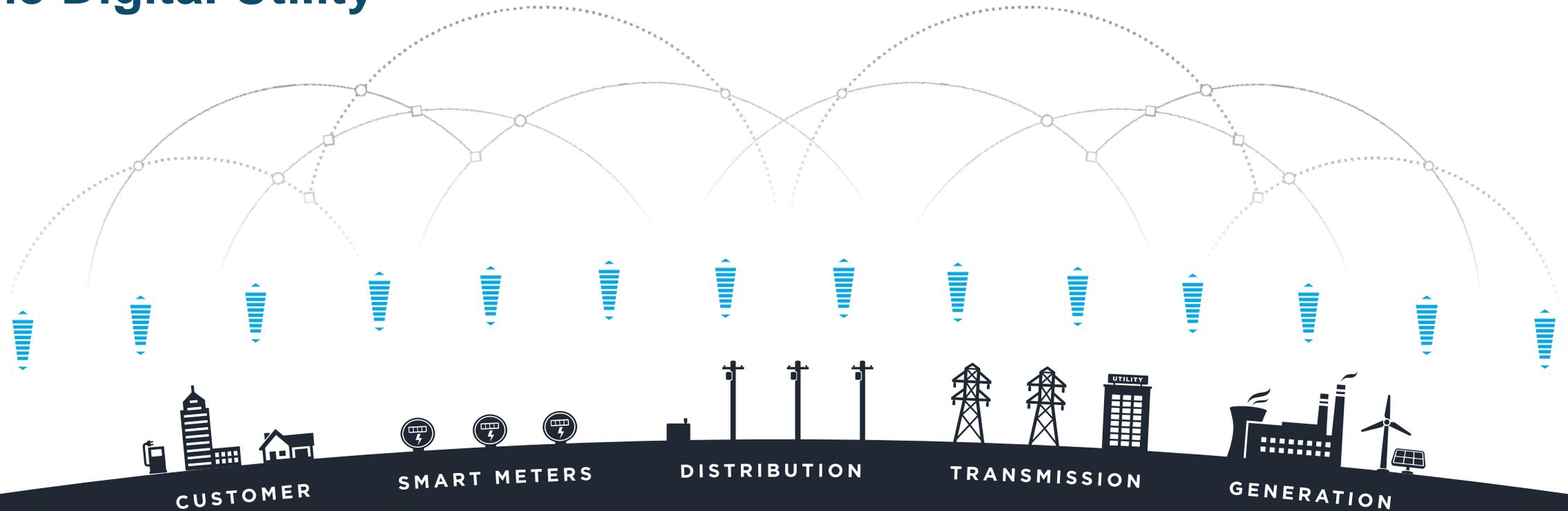


Installed base of things (in millions of units) as per the verticals 2013 through 2020.

Source: Gartner 2014



# The Digital Utility



CUSTOMER

SMART METERS

DISTRIBUTION

TRANSMISSION

GENERATION

-  CIS / Billing
-  CRM
-  Call Center

-  MDM
-  Head End
-  Asset Mgmt

-  OMS
-  DMS
-  WMS

-  EMS
-  SCADA
-  GIS

-  Market Ops
-  Generation Ops
-  TRM

## A Digital Utility is not

- ❌ An “Accidental Hadoop” Environment
- ❌ A Data Visualization Tool
- ❌ A Closed “Black Box” Environment
- ❌ A Replacement for Installed Enterprise Systems



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Global  
Fortune 100



**96GW** Generation  
Capacity



**€71** Billion Annual  
Revenue



**62M** Customers  
Globally



**73,000** Employees

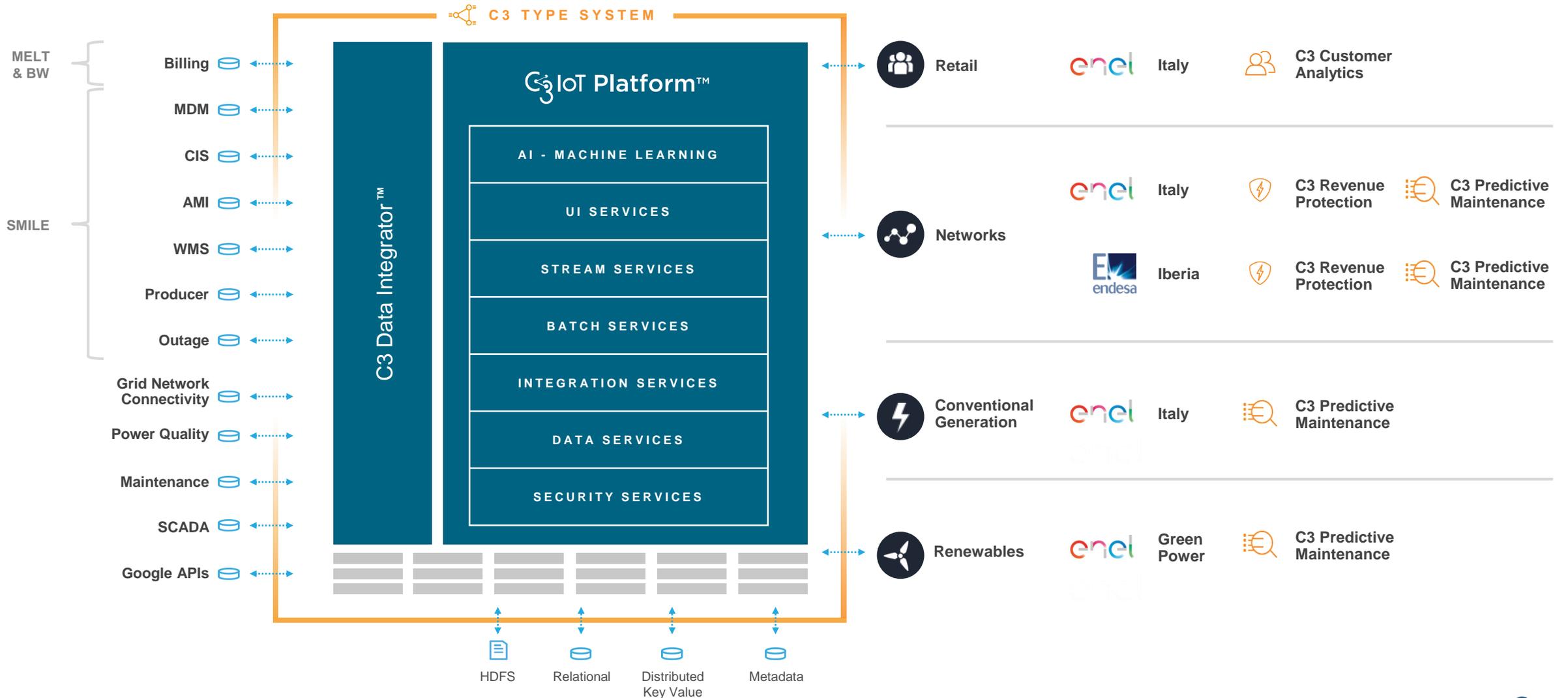


**TOP 5** Fortune's "Change  
The World" List

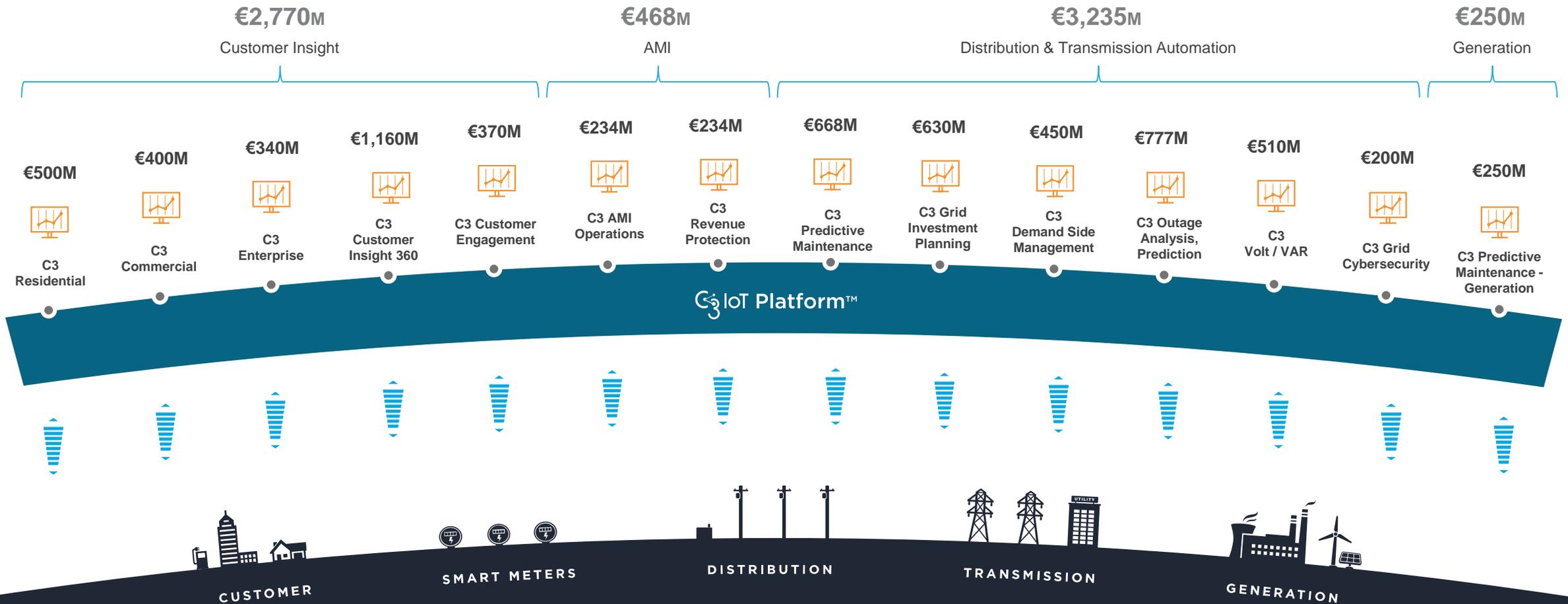
# Enel: Largest Production Deployment of AI & IoT Applications



## Enterprise Digitalization



# Enel: The Economic Benefit is Large. €6.72 Billion per year



enel



# Global Fortune 100



**114.4GW** Power-production capacity



**€67** Billion Annual Revenue



**153,090** Employees



**#1** Power Producer in the World

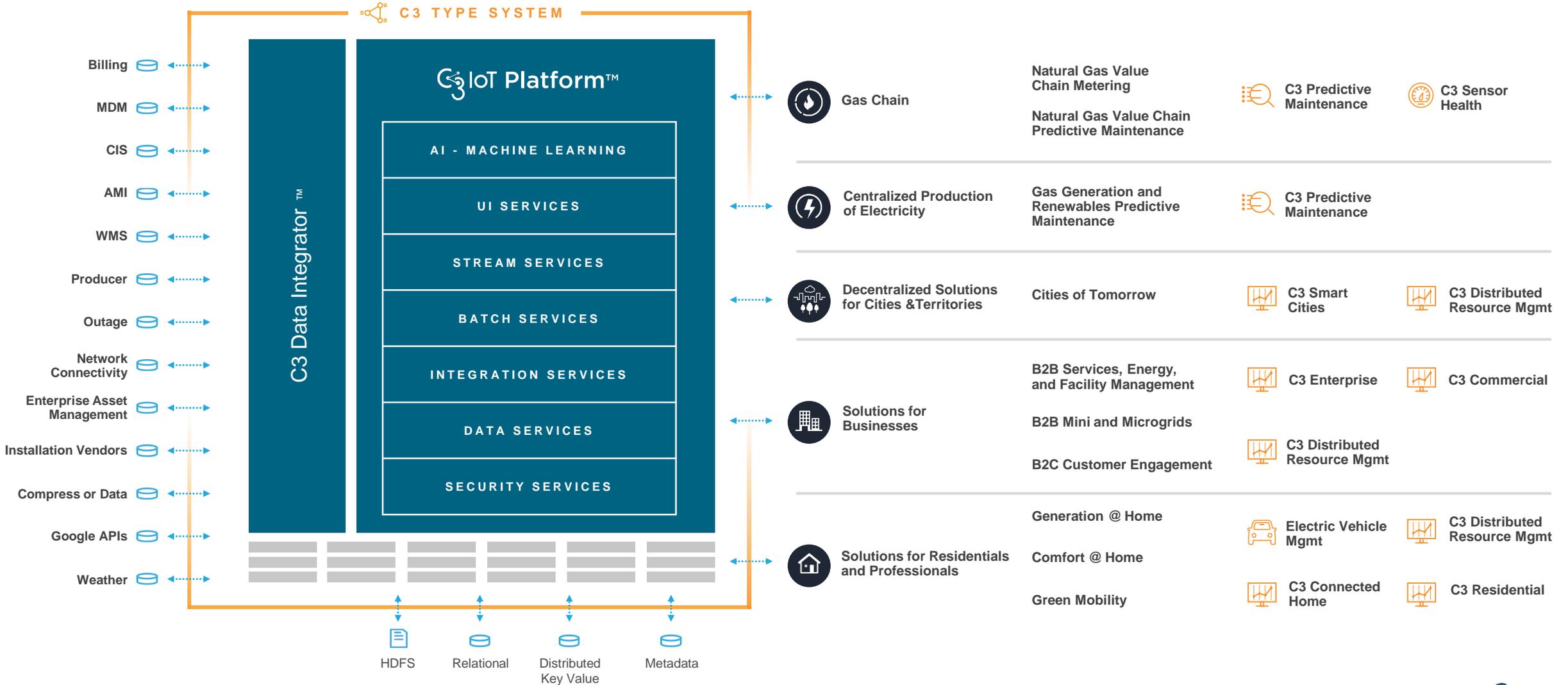


**#1** Supplier of Energy Efficiency Services in the World



**70** Countries

# C3 IoT Powers ENGIE's Digital Transformation



## Governance

- Executive
- Operational

